



SIGA Cover, Inc. is the US subsidiary of SIGA Cover AG in Switzerland. SIGA is considered one of the worldwide leaders in the development, production and sales of toxin-free high-performance products for air-sealed building envelopes in low energy buildings. We therefore make a significant contribution to energy saving and CO2 reduction. Our success is based on committed employees, innovative products and a clear, forward-looking sales concept. To expand our sales team in the United States and Canada we are looking for:

## Sales Representative / Installation Advisor (West Coast)

In the following regions:

- California
- Oregon, Washington, Idaho, and British Columbia (Canada)

### Responsibilities:

- Developing a sales region (acquiring new customers, sales of our products)
- Advising architects and craftsmen off- and on-site
- Supporting existing and new building material distributors
- Organizing and conducting sales and training workshops
- Performing hands-on product training

### Qualifications:

- Higher education
- Candidate must live within the local market
- 5 +years' experience either in home building as a craftsman or selling high value products to homebuilders
- Architectural or building material sales experience beneficial
- Ability to learn new concepts of building envelope improvements and applying those concepts to current U.S. building standards
- Stable career history and interest in a long-term position
- Solid judgment and decision making skills, self-motivation, assertiveness
- Microsoft Office skills

### Job Offer:

- Great upside potential in a growing builder's market of energy efficient housing
- Independent and largely autonomous work from your home office if not on the road
- Extensive product and sales training overseas in Switzerland/Europe
- Base salary plus commission, company car, travel allowance and incentives
- Introduction to the latest technology in energy efficient home building

To apply for this full-time position, electronically submit your cover letter, resume, and references to [jobs@sigacover.com](mailto:jobs@sigacover.com).

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*Applications will be screened for qualifications and experience, and all required application elements. Not all applicants who meet the minimum qualifications will be offered an interview. The successful candidate will be subject to background screening.*